


- i. Procurement of HP Aruba Network Equipment – CompuNet Inc.



TRANSMITTAL MEMORANDUM

TO: The Honorable Mayor & City Council Initials: 

FROM: Lacey G. Simpson, Assistant City Manager File #: MGR25-069

DATE: January 31, 2025 Mtg. #: 02/06/25 CAI

RE: **Authorizing the Procurement of HP Aruba Network Equipment – CompuNet, Inc.**

The motion detailed below was prepared at the request of Information Technology Director Brock Hecla, who asked that it be placed before the City Council for consideration at its meeting of February 6, 2025. If adopted, the motion provides for authorizing the procurement of HP Aruba network equipment for the City's network switch upgrades from CompuNet, Inc. at a cost of \$157,241.

In approving the 2025 General Government Operating & Capital Budget, the City Council appropriated \$170,000 to the Information Technology Department's 2025 Sites Network Switch Replacement capital account. As detailed in the attached memorandum from Mr. Hecla, staff is requesting that the equipment purchase be authorized by the City Council as it is exempt from the competitive bidding and written quotation requirements of the Ketchikan Municipal Code pursuant to subparagraph 9 of subsection 3.12.050(a) as government contract pricing through OMNIA Contract No. R200803 (TDS) was secured. As the purchase price exceeds staff's purchasing authority of \$10,000, City Council authorization is required. Additionally, Mr. Hecla is recommending a small contingency in the amount of \$2,759 for shipping charges, bringing the total authorized project cost to \$160,000.

As the needed funds have been appropriated in the Information Technology Department's 2025 Sites Network Switch Replacement capital account, I concur with the Information Technology Director's recommendation.

A motion has been prepared for City Council consideration.

Recommended Motion:

Pursuant to subparagraph 9 of subsection 3.12.050(a) of the Ketchikan Municipal Code, I move the City Council authorize the purchase of HP Aruba network equipment under OMNIA Contract No. R200803 (TDS) from CompuNet, Inc. in the amount of \$157,241 with a \$2,759 contingency for a total project cost of \$160,000.00; authorize funding in the amount of \$160,000 from the Information Technology Department's 2025 Sites Network Switch Replacement capital account; and direct the City Manager to execute the purchase documents on behalf of the City Council.

**MEMORANDUM
CITY OF KETCHIKAN, ALASKA
Information Technology Department**

*Brock Hecla, IT Director
Phone: (907) 228-5647
brockhecla@ketchikan.gov*

TO: Delilah Walsh, City Manager

FROM: Brock Hecla, Information Technology Director

DATE: January 27th 2025

SUBJECT: Procurement of HP Aruba network equipment in the amount not to exceed \$160,000.00 from CompuNet Inc.

The purpose of this memorandum is to request authorization for the purchase of HP Aruba network equipment for the City of Ketchikan in the amount not to exceed \$160,000.00. This includes a small contingency amount for potential shipping charges. We expect to spend 157,240.08 using OMNIA contract R200803 (TDS) pricing through CompuNet Inc. Funds are available in the Information Technology Machinery & Equipment capital account for the approved network switch replacement capital improvement project.

Background:

Each department within our organization is dependent on network equipment strategically stationed at their respective locations. It is essential to note that this equipment operates independently of the services rendered by KPU Telecom and falls under the direct oversight of the City's Information Technology (IT) Department. Given the finite operational longevity of such hardware, periodic upgrades or replacements are imperative. Furthermore, the IT Department is in the process of revising the equipment configuration to enhance its capacity, bolster security measures, improve manageability, and ensure consistent reliability across all sites.

The City Council appropriated \$170,000 to the Information Technology Department's 2025 Machinery & Equipment capital account, 101-1160-190-725.00 for the purpose of purchasing network switch replacements. This request satisfies that directive through purchasing of a HP Aruba network equipment. The purchase is already exempt from competitive bidding or quotations pursuant to subparagraph 9 of Section 3.12.050(a) of the Ketchikan Municipal Code (KMC), but the purchase does require City Council approval pursuant to Section 3.12.030) of the KMC as it is over \$50,000.

Recommended Motion:

I move the City Council approve the purchase of the HP Aruba network equipment in the amount not to exceed \$160,000.00 from CompuNet Inc, with funding from the 2025 Information Technology Machinery & Equipment capital account, 101-1160-190-725.00 and directing the City Manager to execute the purchase on its behalf.

Brock Hecla , IT Director

Approved

Denied

Comments:

Delilah Walsh , City Manager

HPE Aruba/ City of Ketchikan

Contract Information
All, OMNIA, R200803 (TDS)

Quote Information:

Quote #: DR254308

Version: 4
Quote Date: 01/27/2025
Expiration Date: 02/07/2025

Prepared for:

City of Ketchikan
Brock Hecla
(907) 225-3111
brockhecla@ketchikan.gov

Bill To:

City of Ketchikan
Accounts Payable
334 Front Street
Ketchikan, AK 99901
accountspayable@ktn-ak.us

Ship To:

City of Ketchikan
Brock Hecla
334 Front Street
Ketchikan, AK 99901

hardware

Manufacturer Part Number	Product Details	Qty	List Price	Price	Ext. Price
Q9Y60AAE	Aruba Central AP Foundation 5 year Subscription E-STU	46	\$505.00	\$220.95	\$10,163.70
Q9Y70AAE	Aruba Central 25xx/6100/8 to 12 port Switch Foundation 5 year Subscription E-STU	14	\$850.00	\$371.88	\$5,206.32
Q9Y75AAE	Aruba Central 62xx or 29xx Switch Foundation 5 year Subscription E-STU	8	\$1,490.00	\$651.88	\$5,215.04
Q9Y80AAE	Aruba Central 63xx or 38xx Switch Foundation 5 year Subscription E-STU	1	\$2,340.00	\$1,023.75	\$1,023.75
R8Q72A#ABA	HPE Aruba Networking CX 6200 Switch Series - Quad Core ARM Cortex A72 1.2 GHz - 12x ports 10/100/1000BASE-T Class 4 PoE Ports, supporting up to 30W per port 2x 1G/10G SFP ports; PHY-less 2X 1GbE ports Supports PoE Standards IEEE 802.3af, 802.3at 1x RJ-45	14	\$2,699.00	\$1,113.34	\$15,586.76
S0M82A#ABA	Switch - HPE Aruba Networking CX 6200 Switch Series - 1U - Wired - 1Gbps - Networking / Ports Qty: 31 - Gigabit Ethernet - ARM Cortex A72 - 8GB RAM - 16GB Flash Memory - 100V-127V/200V-240V - Limited Lifetime Warranty	3	\$4,329.00	\$1,785.71	\$5,357.13

hardware

Manufacturer Part Number	Product Details	Qty	List Price	Price	Ext. Price
R4W63A	Aruba 560EX Series Hazardous Location Access Points - 2.4 GHz;5 GHz - Outdoor - Wireless - WLAN Access Points - 15.6W - Limited lifetime warranty	6	\$2,299.00	\$948.34	\$5,690.04
R9H97A	LA AP-OUT-MNT-V1A SERIES MT KIT	6	\$193.00	\$79.61	\$477.66
JL728B#ABA	HPE Aruba Networking CX 6200 Switch Series - Quad Core ARM Cortex A72 1.8 GHz - 48x ports 10/100/1000BASE-T Class 4 PoE Ports, supporting up to 30W per port 4x 100M/1/10G SFP+ ports Supports PoE Standards IEEE 802.3af, 802.3at 1x USB-C Console Port 1x RJ-	5	\$11,329.00	\$4,673.21	\$23,366.05
JL665A#ABA	Aruba CX 6300 Switch Series - Quad Core ARM Cortex A72 1.8GHz - 8 GB DDR4 32 GB eMMC 8 MB Shared Packet Buffer Memory - -48 10/100/1000 BASE-T PoE+ ports supporting up to 30W per port, -4 1/10/25/50G SFP ports - 1Gbps: 2.28Sec, 10Gbps: 1.46Sec, 25Gbps: 1.	1	\$13,719.00	\$5,659.09	\$5,659.09
S3J36A	HPE Aruba Networking AP635 (US) Tri Radio 2x2 WiFi 6E Internal Antennas 5pack Campus Access Point, HPE Aruba limited lifetime hardware warrant	8	\$8,440.00	\$3,481.50	\$27,852.00
Q9G71A	HPE Aruba Networking APMNTMP10D Campus AP 10Pack Solid Surface Mount Bracket Kit	4	\$303.00	\$124.99	\$499.96
JL624A#ABA	Aruba CX 8325 Switch Series - CPU 2.2GHz Memory, Drive and Flash 16GB RAM, 64GB SSD, 8GB Flash Packet Buffer 32MB - -48 25G SFP28 ports and -8 100G QSFP28 ports - 100-240VAC - Max: 550W - 5-year Warranty - U.S. - English localization	2	\$46,645.00	\$19,241.06	\$38,482.12
JL483C	Aruba X474 4-post Rack Kit	2	\$285.00	\$117.56	\$235.12
R3K05AAE	HPE Central Foundation - Subscription License - 1 Chassis - 5 Year - Available via Electronic	1	\$6,590.00	\$5,201.98	\$5,201.98

hardware

Manufacturer Part Number	Product Details	Qty	List Price	Price	Ext. Price
HU7K1E	HPE Foundation Care Hardware Only - Extended Warranty - 5 Year - Warranty - 9 x 5 x Next Business Day - Service Depot - Exchange	2	\$2,552.00	\$2,380.75	\$4,761.50
Subtotal:					\$154,778.22

Shipping

Product Description	Quantity	Price	Ext. Price
Estimated Shipping	1	\$2,461.86	\$2,461.86
Subtotal:			\$2,461.86

Quote Summary

Description	Amount
hardware	\$154,778.22
Subtotal:	\$154,778.22
Shipping:	\$2,461.86
Total:	\$157,240.08

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel any order arising from pricing or other errors. If Customer is purchasing a subscription-based product, Customer agrees to pay all charges for the complete term of the subscription. By signing below or issuing a Purchase Order, Customer agrees to CompuNet's standard terms and conditions, which can be reviewed <https://compunet.biz/terms-and-conditions/>, provided, that if Customer and CompuNet are parties to a currently effective Master Product Purchase and Services Agreement (MSA), the terms and conditions of such MSA shall control and shall supersede these standard terms and conditions. Your electronic signature, per the Electronic Signature Act, is considered equivalent to your signed and faxed signature, and allows you to accept and place your order. This Quote becomes binding and noncancelable upon Customer's return to CompuNet of acceptance. A copy of this acceptance and the attached proposal document will be sent to your email address to complete your order acceptance. You are NOT required to electronically sign your order, you may fax or email your signed proposal to your Account Executive.

City of Ketchikan

Signature: _____

Name: _____

Title: _____

Date: _____

PO Number: _____