


f. Purchase of a Replacement Vehicle 185-46 – Pierre Ford

TRANSMITTAL MEMORANDUM

5f

| | | | |
|-------|---|-----------|---|
| TO: | The Honorable Mayor & City Council | Initials: |  |
| FROM: | Delilah A. Walsh, General Manager | File #: | MGR24-627 |
| DATE: | September 27, 2024 | Mtg. #: | 10/03/24 CAf |
| RE: | Authorizing the Purchase of a Replacement for Vehicle 185-46 – Pierre Ford | | |

The motion detailed below was prepared at the request of KPU Water Division Manager John Kleinegger, who asked that it be placed before the City Council for consideration at its meeting of October 3, 2024. If adopted, the motion provides for approving the purchase of a 2024 Ford AWD Escape from Pierre Ford.

In adopting the 2024 Ketchikan Public Utilities Operating & Capital Budgets, the City Council appropriated \$85,000 to the Water Division for the purchase of a service truck and plow. The Division was able to procure that vehicle for \$52,776 and staff was able to repair the plow. Mr. Kleinegger would like to use the remaining capital funds to replace a 24-year-old service vehicle.

The rationale for the purchase is detailed in Mr. Kleinegger's transmittal memorandum and requires no further elaboration on the part of the Manager's office. As the Division has obtained the best price pursuant to the Ketchikan Municipal Code, the purchase is within current appropriated funds and best meets the needs of the Water Division; I concur with the recommendation.

A motion has been prepared for City Council consideration.

Recommended Motion:

Pursuant to paragraph 3.12.35(c) of the Ketchikan Municipal Code, I move the City Council approve the purchase of a 2024 Ford Escape from Pierre Ford - Seattle, Washington in the amount of \$28,999; authorize funding in the amount of \$30,799 to include \$1,800 for shipping from the 2024 KPU Water Division's Utility Vehicles capital account; and authorize the General Manager to execute the purchase documents on behalf of the City Council.



To: Delilah A. Walsh, KPU General Manager

From: John C. Kleinegger, Water Division Manager/Project Engineer

Date: September 24, 2024

Subject: **Authorizing Purchase of a Replacement for Vehicle 185-46, a 2000 Chevrolet Blazer**

As KPU Water prepared our 2024 Vehicle Budget, (Account 5400 2024 005), it contained \$85,000 for the purchase of a new 4-wheel drive service truck including replacement of the snowplow for use by the Utility Inspector who also plows our driveways before 8:00 am during the winter season. After purchase, the new 4-wheel drive service truck cost \$52,776 which has left \$32,224 remaining in this Account.

The existing snowplow truck, which also spreads salt after plowing, as a result has a badly rusted out undercarriage. We expected the snowplow equipment to be in equally bad condition and budgeted for its replacement too. Instead, Electric's vehicle maintenance staff has made repairs to the existing snowplow equipment and, rather than using the new service truck for snowplowing which shortens its service life, plans to mount it on the oldest of our service trucks before winter arrives. It appears that this truck will continue to serve the Utility well for at least another year or more before its undercarriage is also rusted out.

With the Council's approval, we would like to use the remaining funds to replace vehicle 185-46, a 2000 Chevy Blazer that has definitely reached the end of its useful service life, with a new 2024 Ford AWD Escape. Pierre Ford was the lowest of the three quotes (\$28,999) received as required by the KMC. The estimated shipping will be another \$1,800.

| | |
|---------------------------------------|----------|
| Pierre Ford – Seattle, Washington | \$28,999 |
| Bowen Scarff – Kent, Washington | \$31,960 |
| Kendall Ford – Marysville, Washington | \$32,370 |

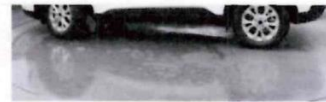
Recommended Motion:

Pursuant to paragraph 3.12.35(c) of the Ketchikan Municipal Code, I move the City Council approve the purchase of a 2024 Ford Escape from Pierre Ford - Seattle, Washington in the amount of \$28,999; authorize funding in the amount of \$30,799 to include \$1,800 for shipping from the 2024 KPU Water Division's Utility Vehicles capital account; and authorize the General Manager to execute the purchase documents on behalf of the City Council.

Pierre Ford – Seattle, Washington

\$28,999

https://www.pierrefordofseattle.com/new-Seattle-2024-Ford-Escape-Active-1FMCU9GN8RUA78406



2024 Ford Escape Active

In Stock

\$4,321
SAVINGS

\$28,999
PRICE

Less ▲

MSRP: \$33,320
Dealer Discount: -\$4,321

PRICE: \$28,999

Million Mile Powertrain warranty included at no charge for all new gas or diesel vehicles sold, (except specialty high performance vehicles or commercial use).



Vehicle Information

VIN: 1FMCU9GN8RUA78406
Stock #: H240555
Model Code: U9G

BODY STYLE
4D Sport Utility

CITY/HIGHWAY
26/32 MPG

EXTERIOR COLOR
Oxford White

TRANSMISSION
8-Speed Automatic / AWD

INTERIOR COLOR
Ebony Black

FUEL TYPE
Gasoline

Highlighted Features

VIEW WINDOW STICKER
Feature availability subject to final vehicle configuration. Please reference window sticker for more info.

- Heated Steering Wheel
- Remote Start
- 4WD/AWD
- Keyless Entry
- Keyless Ignition System
- Power Tailgate/Liftgate
- Emergency Brake
- Blind Spot Monitor

[View More Highlights...](#)

Payment Calculator

Get Pre-Approved

Value Your Trade

1157 Central Ave N Kent WA 98032

Date 9/19/2024

Salesperson Jason Granstrand

Name Darrin Johnson
Address _____
City Ketchikan State Un
County KETCHIKAN GATEWAY Zip 99901
Home _____ Bus Phone _____
Cell Phone (907) 204-0921
Email darrinjohnson@ketchikan.gov

*Added Equipment:

| | | | |
|---|-------------------------------|---------------------------------------|-------------------------------|
| <input checked="" type="checkbox"/> New | <input type="checkbox"/> Demo | <input type="checkbox"/> Rental Unit | <input type="checkbox"/> Used |
| Year <u>2024</u> | Make <u>FORD</u> | Stock <u>F3771</u> | |
| Model <u>ESCAPE</u> | | Body <u>4D WAGON ACTIVE AWD (U9G)</u> | |
| Color <u>Oxford White</u> | | Top _____ | Trim _____ |
| VIN <u>1FMCU9GN9RUB00073</u> | | Miles <u>5</u> | |

BOWEN SCARFF - KENT

| TRADE IN (1) | | PURCHASE | |
|---------------|--------|------------------|-------------|
| Year | Make | Price | \$31,260.00 |
| Model | | | |
| VIN | | | |
| Miles | | | |
| Stock | | | |
| TRADE IN (2) | | SUBTOTAL | \$31,260.00 |
| Year | Make | Sales Tax | \$0.00 |
| Model | | License Fee | \$500.00 |
| VIN | | Doc Fee | \$200.00 |
| Miles | | | |
| Stock | | | |
| Allowance | | TOTAL CASH PRICE | \$31,960.00 |
| Rebate | \$0.00 | Total Credits | (\$0.00) |
| Cash Due | \$0.00 | | |
| | | TRADE-IN PAYOFF | \$0.00 |
| Deposit | \$0.00 | | |
| TOTAL CREDITS | \$0.00 | BALANCE DUE | \$31,960.00 |

Bowen Scarff - Kent, Washington

\$31,960

KENDALL

Jeff Davenport

COMMERCIAL - FLEET

15900 Smokey Point Blvd., Marysville, WA 98271
 (206) 930-2427 c / text (360) 651-4850 direct
 jeffdavenport@kendallauto.com / fordfleet@gmail.com

Kendall Ford – Marysville, WA

\$32,370

| BUYER | CO-BUYER | Deal #: | 22587 |
|--|----------|--------------|----------------|
| CITY OF KETCHIKAN 334 FRONT ST KETCHIKAN, AK 99901 Home #: (907) 228-2441 Email: darrinjohnson@ketchikan.gov | | Deal Type: | Retail |
| | | Deal Date: | 09/23/2024 |
| | | Print Time: | 05:47pm |
| | | Salesperson: | JEFF DAVENPORT |

| VEHICLE | | | | |
|---------|-------------------------------------|--------------|------------------------|-------------------|
| New | <input checked="" type="checkbox"/> | Stock #: | I7243 | |
| Used | <input type="checkbox"/> | Description: | 2024 FORD TRUCK ESCAPE | VIN: |
| Demo | <input type="checkbox"/> | | | 1FMCU9GN7RUB25554 |
| | | Mileage: | | |

| TRADE | |
|-------|--|
| | |

| AFTERMARKETS | |
|---------------------------------|---------------------|
| MSRP: | \$ 33,160.00 |
| Discount: | \$ 1,300.00 |
| Sale Price: | \$ 31,860.00 |
| Total Financed Aftermarkets: | \$ 0.00 |
| Total Trade Allowance: | \$ 0.00 |
| Trade Difference: | \$ 31,860.00 |
| Doc Fee: | \$ 200.00 |
| State & Local Taxes: | \$ 0.00 |
| Total License and Fees: | \$ 310.00 |
| Total Cash Price: | \$ 32,370.00 |
| Total Trade Payoff: | \$ 0.00 |
| Delivered Price: | \$ 32,370.00 |
| Cash Down Payment + Deposit: | \$ 0.00 |
| Sub Total: | \$ 32,370.00 |
| Service Agreement: | \$ 0.00 |
| Maintenance Agreement: | \$ 0.00 |
| GAP Insurance: | \$ 0.00 |
| Credit Life, Accident & Health: | \$ 0.00 |
| Other: | \$ 0.00 |
| Amount Financed: | \$ 32,370.00 |

Total Aftermarkets: \$ 0.00

Rate: \$ 32,370.00
 Amount Financed:

X

Handwritten signature: J. L. Davenport